Rinker Materials, a Quikrete Company, is currently recruiting for a full-time Technical Resource Engineer. The Technical Resource Engineer is responsible for promoting new and existing concrete products. This position will support the Kansas, Missouri and Nebraska Region. This position will observe confidentiality of all customer and company information. This position complies with all safety regulations and adhere to the company's OSHA safety guidelines.

## **Essential Functions:**

- Present project-specific solutions to civil engineering clients/customers
- Responsible for promoting new and existing engineered precast concrete products to engineers, specifiers, end users and internal employees with strategic plan to grow market share.
- Work closely with DOT's and Local Municipalities/Public Works on improving specifications for storm drain infrastructure
- Manage Rinker Materials' relationship with industry organizations.
- Build strong customer relationships and deliver customer-centric solutions. Establish and maintain effective customer relationships.
- Serve as the liaison between the engineer and the sales and operations group.
- Responsible for the market development and education of the material specifying process.
- Responsible for the introduction of new products.
- Organizing and facilitating Lunch & Learn and Engineering Plant Tour opportunities within the industry.
- Identifying and attending Trade Shows relevant to the designated territory.
- Performs special projects or assignments as directed.

## Qualifications/ Requirements:

- Bachelor's degree in Civil Engineering
- Professional Engineering License preferred (not mandatory)
- 2 to 5 years related experience.
- Enthusiasm and passion for the business and achieving organizational goals
- Excellent written and verbal communications skills along with strong presentation skills.
- Exceptional interpersonal and listening skills including the ability to solve problems proactively, and exercise sound judgment.
- Excellent interpersonal skills to interact effectively with a variety of people and personalities.
- Able to apply effective time management and self-management skills.
- Possess thorough, organized and detail-oriented approach to work.
- Advanced skills in all MS Office programs to include including Microsoft Word, Excel, PowerPoint, Outlook, Internet and other database/ERP applications.
- Must have a valid drivers' license and ability to travel 30 percent of the time.

Our employees are critical to our overall success. We are dedicated to investing in the future of our employees to maintain long-term relationships for lasting commitments. We offer a compensation package that includes competitive pay, car allowance, vacation, ten paid holidays,

401k plan with company discretionary contribution, medical, health savings account (HSA), dental, vision, short/long-term disability, and life insurance.

We are proud to be an Equal Opportunity Employer, committed to workplace diversity. M/F/D/V – We are a Drug Free Workplace.